

## France Telecom private customers benefit from reduced rates: On 17 January 2008, France Telecom will drop its call costs from fixed lines.

- Reduced rates to fixed and mobile phone lines
- For France Telecom customers on the mainland and in overseas French territories (DOM)

In 2008, France Telecom will further reduce the per-minute general call rates to fixed lines and mobiles:

- More than 9% off the per-minute rate to fixed lines (long distance within mainland France)
- More than 11% off the per-minute rate from mainland France to fixed lines (overseas French territories (DOM))
- More than 5% off the per-minute rate to mobile lines (mainland France and overseas French territories (DOM))

This further reduction falls in line with France Telecom's commitment to reduce the average telephone communication costs in France. France Telecom customers will automatically benefit from the reductions for calls made at general rates.

For instance, within mainland France, on general call rates (all are indicated in euros, VAT included),

**The per-minute price of fixed line calls to mobiles change:**

During off-peak hours:

From 5.2 to 4.9 euro cents to Orange and SFR, i.e. a reduction of 5.7%

From 6.9 to 6.5 euro cents to Bouygues Telecom, i.e. a reduction of 5.7%

During peak hours:

From 9.5 to 8.9 euro cents to Orange and SFR, i.e. a reduction of 5.3%

From 12.8 to 12.1 euro cents to Bouygues Telecom, i.e. a reduction of 5.4%

The connection charge remains unchanged at 17.9 euro cents.

**The per-minute price of fixed line long distance calls to other fixed lines within France will change:**

From 5.0 to 4.5 euro cents during off-peak hours, i.e. a reduction of 9.1%

From 7.4 to 6.7 euro cents during peak hours, i.e. a reduction of 9.4%

The connection charge remains unchanged at 10.5 euro cents.

**The per-minute price of fixed line calls to other fixed lines in overseas French départements will change:**

From 17.2 to 15.2 euro cents during off-peak hours, i.e. a reduction of 11.6%

From 22.2 to 19.6 euro cents during peak hours, i.e. a reduction of 11.7%

The connection charge remains unchanged at 10 euro cents.

**A drop in rates is also planned for Optimales customers**

Launched in June 2006, France Telecom's Optimales offers have already attracted nearly 1.5 million customers. These all-inclusive offers include the telephone subscription plus voice calls, SMS and other services. As of 17 January 2008, Optimales customers will also benefit from a reduction in the per-minute rate from fixed lines to all mainland mobile operators, beyond the package.

To find out more about Optimales, call one of our customer service operators on 10 14, or on 3000 at any time of day (free call from a France Telecom fixed line). You can also log onto [www.francetelecom.fr](http://www.francetelecom.fr) or visit a France Telecom store.

About France Telecom

France Telecom, one of the world's leading telecommunications operators, serves more than 167 million customers in five continents as of September 30, 2007, of which two thirds are Orange customers. The Group had consolidated sales of 51.7 billion euros in 2006 and 39.4 billion euros for the first nine months of 2007. At September 30, 2007 the group had 106.9 million mobile customers and 11.4 million broadband internet (ADSL) customers. Launched in June 2005, the NExT program (New Experience in Telecommunications) will enable the Group to pursue its transformation as an integrated operator and make France Telecom the benchmark for new telecommunications services in Europe. In 2006, Orange became the Group's single brand for Internet, television and mobile services in the majority of countries where the company operates, and Orange Business Services the brand name for services offered to businesses worldwide. France Telecom is the number three mobile operator and the number one provider of broadband internet services in Europe and one of the world leaders in providing telecommunication services to multinational companies.

France Telecom (NYSE:FTE) is listed on Euronext Paris and on the New York Stock Exchange.

For more information : [www.orange.com](http://www.orange.com), [www.francetelecom.com](http://www.francetelecom.com), [www.orange-business.com](http://www.orange-business.com)

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