



Press release
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Orange and Facebook, both members of TIP, unveil the first season of the Telecom Track accelerator

The Orange Fab France “Telecom Track” was launched on April 24 specifically to support start-ups specialized in network infrastructure innovation and has been joined by four prize-winning start-ups for its season 1.

Amarisoft (Ris Orangis, Essonne Department) is a software publisher created in 2012 and expert in LTE mobile telecom infrastructure (4G and up). It develops a comprehensive LTE software suite including the base station, the network backbone and the telephone software stack. Its technology is unique and revolutionary, for everything operates on standard PC-type equipment. Amarisoft is now at the centre of a global ecosystem aimed at creating a new generation of mobile telecom component suppliers which are more open, nimble, accessible and affordable. 4G, future 5G and NB-IoT are the growth engines for its revenues, 90% of which come from international customers.

Horizon Computing (Rocquencourt, Yvelines Department) develops equipment dedicated to the world of datacentres and telecoms operating under Open Hardware licenses with free software that is gradually enriched. Its services allow its customers’ infrastructure to be broken down into its component parts and manage its life cycle, giving them greater independence from their suppliers.

The Horizon Computing business model is mainly based on services contracts, consulting, validation and production start-up, and on operational maintenance of Open Hardware equipment.

Athonet (Vicenza, Italy) is a computer software and disruptive cloud company for the 4G / LTE and 5G market. This software makes LTE universal, affordable and easily deployed while opening up opportunities for the Industrial Internet / Industry 4.0, Internet of Things (IoT), public security, emerging and rural markets, and other transversal markets. Athonet also has a spectacular opportunity for market deployment, thanks to the standardization of LTE and 5G networks across the globe. In 2016, Athonet won the prestigious Global Mobile Award from the GSM Association.

Adipsys (Valbonne, Alpes-Maritimes Department) is a solutions publisher which enables operators to control Wi-Fi infrastructure of any kind via the Cloud. Hotspot Manager is a multi-constructor, multi-customer Cloud solution which can deploy, control and manage multiple Wi-Fi hotspots without the requirement for a special access controller. The Hotspot platform features a number of functionalities, including various identification modes, rich captive portals, advanced multi-tenant management, detailed instrument panels and value-adding services allowing monetization of the Hotspot service offered by the operators. In

addition to its many technical advantages, Hotspot Manager is also a veritable marketing and sales tool which can monitor user activity and communicate directly with them.

These selected start-ups will be accompanied by Orange Fab France for a period of six to nine months and will be given access to its global network of resources as well as support from the TIP Ecosystem Accelerator Centres (TEAC) of the Telecom Infra Project (TIP).

They have now joined the acceleration programme and participated in the kick-off event organized by Orange and Facebook attended by executives from Orange, the TIP and Facebook, as well as venture capital partners and investors. This was an opportunity for the start-ups to present their projects and to talk about what motivates them to a group of some one hundred people.

Once they have advanced in the acceleration process, the start-ups will be invited to speak during a TEAC event to be held in San Francisco at the end of the year.

Learn more on Orange Fab France

orangefab.france@orange.com

<http://orangefabfrance.fr/>

<https://twitter.com/orangefabfr>

About Orange

Orange is one of the world's leading telecommunications operators with sales of 40.9 billion euros in 2016 and has 154,000 employees worldwide at 31 March 2017, including 95,000 employees in France. Present in 29 countries, the Group has a total customer base of 265 million customers worldwide at 31 March 2017, including 203 million mobile customers and 19 million fixed broadband customers. Under the Orange Business Services brand, Orange is also one of the world leaders in providing telecommunication services to multinational companies. In March 2015, the Group presented its new strategic plan "Essentials2020" which places customer experience at the heart of its strategy with the aim of allowing them to benefit fully from the digital universe and the power of its new generation networks.

Orange is listed on Euronext Paris (symbol ORA) and on the New York Stock Exchange (symbol ORAN).

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Press contacts: +33 1 44 44 93 93

Olivier Emberger – olivier.emberger@orange.com