



Press release

Paris, 14 September 2017

Orange and Netflix ink major international agreement

Orange and Netflix have renewed the agreement signed in 2014 for the distribution of Netflix for Orange TV customers in France, and have expanded their partnership to all countries in which the Orange Group is present.

This strategic partnership will enable the Group's subsidiaries in Europe, Africa and the Middle East to distribute Netflix in the future, bringing their customers the rich, globally popular, exclusive content of this service to all their screens: licensed and original TV series, movies, stand up comedies, documentaries and children's programmes. Netflix is the home of award-winning shows like *Stranger Things*, *Orange is the New Black*, *House of Cards* and *The Crown*, and global phenomena such as *13 Reasons Why* and *Narcos*. Orange has been a Netflix distributor in France since 2014 and recently in Spain.

Netflix will be offered to Orange Poland customers in the coming months as part of its TV offers. Other launches will follow in 2018.

"We aim to offer the best content to our customers." notes Stéphane Richard, Chairman and Chief Executive Officer of Orange, *"That is why we were the first to distribute Netflix in France, back in October 2014, and this new agreement allows us to strengthen our ambition at an international level."*

Reed Hastings, Netflix CEO, said, *"This partnership builds on our strong relationship with Orange in France, offering in the future, the possibility for millions of our customers in multiple countries to enjoy the world's leading internet entertainment service seamlessly, in one place."*

Orange is present in 29 countries: Belgium, Spain, France, Luxembourg, Moldavia, Poland, Romania, Slovakia, Botswana, Burkina Faso, Cameroon, Côte d'Ivoire, Egypt, Guinea Bissau, Guinea Conakry, Equatorial Guinea, Iraq, Jordan, Liberia, Madagascar, Mali, Morocco, Mauritius, Niger, Central African Republic, Democratic Republic of the Congo, Senegal, Sierra Leone and Tunisia.

About Orange

Orange is one of the world's leading telecommunications operators with sales of 40,9 billion euros in 2016 and 153,000 employees worldwide at 30 June 2017, including 94,000 employees in France. Present in 29 countries, the Group has a total customer base of 269 million customers worldwide at 30 June 2017, including 207 million mobile customers and 19 million fixed broadband customers. Orange is also a leading provider of global IT and telecommunication services to multinational companies, under the brand Orange Business Services. In March 2015, the Group presented its new strategic plan "Essentials2020" which places customer experience at the heart of its strategy with the aim of allowing them to benefit fully from the digital universe and the power of its new generation networks.

Orange is listed on Euronext Paris (symbol ORA) and on the New York Stock Exchange (symbol ORAN).

For more information on the internet and on your mobile: www.orange.com, www.orange-business.com or to follow us on Twitter: [@orangegrouppr](https://twitter.com/orangegrouppr).

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About Netflix

Netflix is the world's leading internet entertainment service with 104 million members in over 190 countries enjoying more than 125 million hours of TV shows and movies per day, including original series, documentaries and feature films. Members can watch as much as they want, anytime, anywhere, on nearly any internet-connected screen. Members can play, pause and resume watching, all without commercials or commitments.

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