



## Orange and Vodafone strengthen their mobile and fixed network sharing agreements in Spain

- **The agreement extends their current active mobile network sharing (RAN Sharing) from towns between 1,000 and 25,000 inhabitants to municipalities with fewer than 175,000.**
- **The mobile network sharing agreement includes 2G, 3G and 4G technologies and will be extendable to 5G in the future.**
- **Regarding fixed networks, both companies agree to increase their fiber footprint through new wholesale access and co-investment agreements.**

Orange and Vodafone have reached an agreement to strengthen their existing mobile and fixed network partnership in Spain. Aiming at promoting a sustainable investment model, this agreement will result in a faster and more efficient deployment of NGA networks (including new technologies, such as 5G) over a wider geographic area, delivering significant benefits to their respective business and residential customers.

### Mobile broadband network agreement

The new agreement expands the one signed by both companies in 2006 and renewed in 2016. The new conditions will bring network sharing from towns between 1,000 and 25,000 inhabitants to municipalities with fewer than 175,000. The agreement includes active sharing for 2G, 3G and 4G technologies of both companies. The expected number of sites shared will amount to 14.800. The active sharing initiative will be extendable to the future 5G rollout. Thus, more customers will benefit from 5G's new features, such as low latency and high speed; achieving also a more efficient deployment.

The agreement would still allow both companies to own independent strategies in large cities, where efficiencies from shared deployment are limited, and to have their own services and Core functionality in 100% of their networks as well as separate spectrum management and network performance.

### Fixed broadband network agreement

The agreement also expands previous fibre-to-the-home (FTTH) co-investment agreements to new geographic areas through new wholesale access or co-investment agreements. This new wholesale agreement will enable Vodafone to offer its fibre and convergent services to 1 million additional households over Orange's network. Furthermore, both companies will have access to the future fixed broadband deployments of the other party

Laurent Paillassot, CEO of Orange Spain said, "we have always promoted infrastructure sharing as a key lever to reach more customers faster and more efficiently both in fixed and mobile networks. The extension of the agreement with Vodafone allows Orange to further

extend mobile coverage in Spain, and accelerate its future deployment of 5G at more efficient costs".

#### **About Orange**

Orange is one of the world's leading telecommunications operators with sales of 41 billion euros in 2018 and 151,000 employees worldwide at 31 December 2018, including 92,000 employees in France. The Group has a total customer base of 264 million customers worldwide at 31 December 2018, including 204 million mobile customers and 20 million fixed broadband customers. The Group is present in 27 countries. Orange is also a leading provider of global IT and telecommunication services to multinational companies, under the brand Orange Business Services. In March 2015, the Group presented its new strategic plan "Essentials2020" which places customer experience at the heart of its strategy with the aim of allowing them to benefit fully from the digital universe and the power of its new generation networks.

Orange is listed on Euronext Paris (symbol ORA) and on the New York Stock Exchange (symbol ORAN).

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