

## 6.1 Share capital

### 6.1.1 Amount and history of the share capital

At December 31, 2017, the share capital of Orange SA was 10,640,226,396 euros. It was divided into 2,660,056,599 fully-paid shares with a nominal value of four euros each. In the last two fiscal

years, the share capital increased on May 31, 2016 on the back of the "Orange Ambition" employee shareholding plan for Group employees.

### 6.1.2 Securities giving access to the capital

Under the terms of the settlement agreement signed in 2002 ending the partnership with MobilCom to develop the mobile business in Germany, on March 3, 2003, Orange issued 430,705 perpetual bonds redeemable for shares (*TD/RA*) with a nominal value of 14,100 euros, for an overall amount of 6,073 million euros, reserved for members of the banking syndicate and for creditor equipment suppliers of MobilCom. See Note 11.4 *TDIRA* to the consolidated financial statements.

#### Potential issue of new shares

The table below shows the number of new shares which would be issued if all securities giving access to capital, outstanding as at December 31, 2017, were converted or redeemed in shares and all stock options existing on the same date were exercised, as well as the number of shares that would make up the Company's capital following the issue of these shares.

	Corresponding shares	% of the capital (on a fully diluted basis)
Perpetual bonds redeemable for shares <sup>(1)</sup>	52,079,350	1.92
Stock options <sup>(2)</sup>	0	0
<b>Sub-total</b>	<b>52,079,350</b>	<b>1.92</b>
Capital as at December 31, 2017	2,660,056,599	98.08
<b>Total</b>	<b>2,712,135,949</b>	<b>100</b>

(1) See Note 11.4 to the consolidated financial statements (Section 4.1).

(2) See Section 4.4.1 and Note 6.3 to the consolidated financial statements.

Note 13.7 *Earnings per share* to the consolidated financial statements (Section 3.3) presents the weighted average number of shares outstanding and diluted, calculated in accordance with IAS 33 *Earnings per share*.

### 6.1.3 Authorized capital increases

The Orange SA Shareholders' Meeting of June 1, 2017 authorized the Board of Directors, for a period of 26 months, to increase the Orange SA capital, outside of a public exchange offer, by issuing shares or other securities, for a maximum total nominal amount of three billion euros, with or without preferential subscription rights and a priority time period that may be granted to shareholders.

The Shareholders' Meeting also delegated authority to the Board of Directors to perform capital increases reserved for the participants of the Group's savings plan.

Currently valid delegations granted to the Board of Directors by the Shareholders' Meeting in terms of capital increases and the use made of these delegations are mentioned in Section 6.4 *Report of the Board of Directors on the resolutions*.

The Shareholders' Meeting of May 4, 2018 will once again be asked to grant fresh authorizations to the Board of Directors to carry out capital increases (see Section 6.4).

### 6.1.4 Treasury shares – Share Buyback program

The Shareholders' Meeting of June 1, 2017 renewed the share Buyback program for 18 months with a limit of 10% of the share capital outstanding at the time of the Meeting. The Board of Directors, at its February 20, 2018 meeting, decided to ask the Shareholders' Meeting of May 4, 2018 to renew this authorization under the same conditions.

A description of the program for 2018 appears in the Report of the Board of Directors on the sixteenth resolution submitted to the

Shareholders' Meeting of May 4, 2018 (see Section 6.4 *Report of the Board of Directors on the resolutions*).

Moreover, the share liquidity contract entered into by Orange with an investment services provider on May 9, 2007, remained in force in 2016. The initial resources allocated to the liquidity account amounted to 100 million euros. At December 31, 2017 this totaled 111.7 million euros (as of the execution date).

Summary of purchases and sales of treasury shares during the 2017 fiscal year

Objective of the purchases	Number of shares held at 12/31/2016	Number of shares purchased	Gross weighted average price (in euros)	Number of shares sold	Gross weighted average price (in euros)	Number of shares held at December 31, 2017	% of capital
Shares allocated to employees	22,423	0	0	798 <sup>(1)</sup>	0	21,625	0.0002%
Liquidity contract	0	59,830,060	14.38	59,354,060	14.43	476,000 <sup>(2)</sup>	-
<b>Total</b>	<b>22,423</b>	<b>59,830,060</b>		<b>59,354,858</b>		<b>497,625</b>	<b>0.0002%</b>

(1) Grants of free shares in accordance with Article L. 225-197-3 of the French Commercial Code to the heirs and assignees of beneficiaries of the 2011 "Let's share" free share award plan who died before the end of the plan's vesting period (July 26, 2015).  
(2) Position as at December 27, 2017 in order to take account of the transfer of title deadline at D+2 (business days).

## 6.2 Major shareholders

### 6.2.1 Distribution of capital and voting rights

Holder	December 31, 2017			December 31, 2016			December 31, 2015		
	Number of shares	% of capital	% of voting rights	Number of shares	% of capital	% of voting rights	Number of shares	% of capital	% of voting rights
Bpifrance Participations <sup>(1)</sup>	254,219,602	9.56%	8.26%	254,219,602	9.56%	8.29%	254,219,602	9.60%	9.60%
French State	356,194,433	13.39%	20.92%	356,194,433	13.39%	21.00%	356,194,433	13.45%	13.45%
<b>Total Public Sector</b>	<b>610,414,035</b>	<b>22.95%</b>	<b>29.18%</b>	<b>610,414,035</b>	<b>22.95%</b>	<b>29.29%</b>	<b>610,414,035</b>	<b>23.04%</b>	<b>23.04%</b>
Group Employees <sup>(2)</sup>	143,353,298	5.39%	8.80%	142,857,760	5.37%	8.43%	132,266,948	4.99%	4.99%
Treasury shares	497,625	0.02%	0.00%	22,423	0.00%	0.00%	27,663	0.00%	0.00%
Float	1,905,791,641	71.64%	62.02%	1,906,762,381	71.68%	62.28%	1,906,176,737	71.96%	71.96%
<b>Total</b>	<b>2,660,056,599</b>	<b>100%</b>	<b>100%</b>	<b>2,660,056,599</b>	<b>100%</b>	<b>100%</b>	<b>2,648,885,383</b>	<b>100%</b>	<b>100%</b>

(1) Public financing and investment group for companies, resulting from the merger of OSEO, CDC Entreprises, FSI and FSI Régions.  
(2) Includes shares held as part of the Group's savings plan, in particular via *Orange Actions* and *Orange Ambition International* mutual funds, or in registered form (including those in the 2007 "Next Reward" free share award plan. Does not include bearer shares.

As at the date of this document, no shareholder other than the French State, Bpifrance Participations and Group Employees (in particular via the *Orange Actions* mutual fund (formerly called *Cap'Orange*) which held 5.34% of the share capital and 8.76% of the voting rights), held, to Orange's knowledge, directly or indirectly, more than 5% of the capital or voting rights.

The public sector (the French State and Bpifrance Participations) and the *Orange Actions* mutual fund have double voting rights for their shares held in registered form for over two years (see Section 7.3.6 *Rights, preferences and restrictions attached to shares*).

#### 6.2.1.1 Changes in the distribution of capital over the last three fiscal years

In the last three fiscal years, the Company has bought and sold treasury shares and notably in July 2014 sold 16 million shares to employees under the *Cap'Orange* plan (see Section 6.1.4 *Treasury shares – share buyback program*).

Besides, the Group's employees subscribed, in May 2016, to 11.2 million of Orange new shares within the framework of the *Orange Ambition 2016* employee shareholding plan for Group employees.

To Orange's knowledge, there has been no major change in the distribution of the capital and voting rights since December 31, 2017.

#### 6.2.1.2 Information on shareholders' agreements

On February 23, 2016, the AMF was notified of the execution, on February 18, 2016, of a new shareholders' agreement between the French Republic and Bpifrance Participations. This agreement replaces the previous shareholders' agreement signed between the same parties on December 24, 2012, formalizing the existing joint action between them with respect to their shareholding in Orange.

The shareholders' agreement has been established for a period of two years (renewable), and stipulates that the parties will:

- consult each other on the vote of Shareholders' Meeting resolutions: commit to exchange their respective views and seek a common position on the resolutions, without being under obligation to reach a common position;
- consult each other on the form (within the meaning of Article L. 228-1 of the French Commercial Code) of their Orange securities.